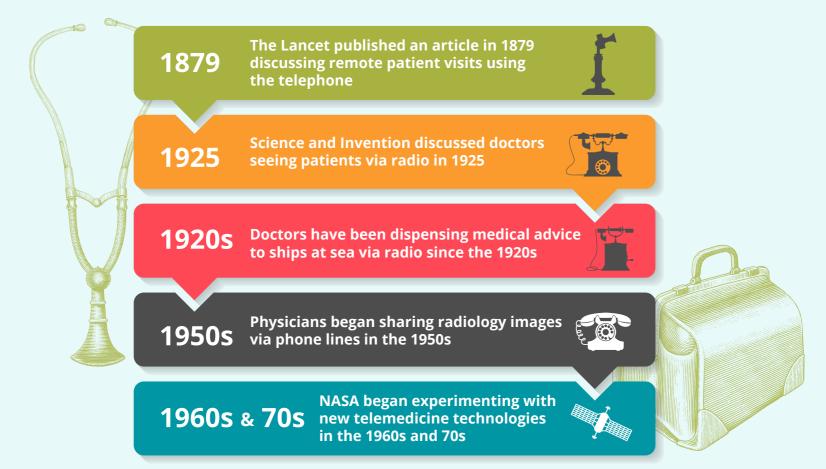
## How Much Do You Know About Telehealth?

Whether you prefer the term 'telehealth' or 'telemedicine', the practice of doctors seeing patients remotely is fast becoming the norm. As a clinician just getting started in the telehealth field or as a veteran user, how much do you really know about it?

### The History of Telehealth

We tend to think of telehealth as something new. It is not. It's only new in the sense that clinicians are finally embracing it in large numbers. Yet the concept has been around for more than 100 years:



#### The Benefits of **Telehealth**

Telehealth offers clear and well-defined benefits that every clinician and practice owner should consider. Here are just some of them:



It cuts average new patient wait time for first appointments from 24 days to 20 minutes

83% say their telemedicine care is as good or better than in-person care

Telehealth cuts the average total patient visit time from two hours to 15 minutes Telemedicine costs the same, or less, than in-person office visits

> Patients report that telemedicine meets their needs 85% of the time as opposed to 64% for in-person visits

66% say they feel personally connected to their telehealth provider 79% of patients say that telemedicine scheduling is more convenient

#### o insurance Companies Getting on Board

Data shows that both insurance companies and Medicare are getting on board:



96% of large employers in the U.S. say they will begin offering telemedicine benefits in conjunction with their insurance companies

#### Ø

In addition to already covered telemedicine visits, Medicare has relaxed other restrictions in wake of the COVID-19 pandemic

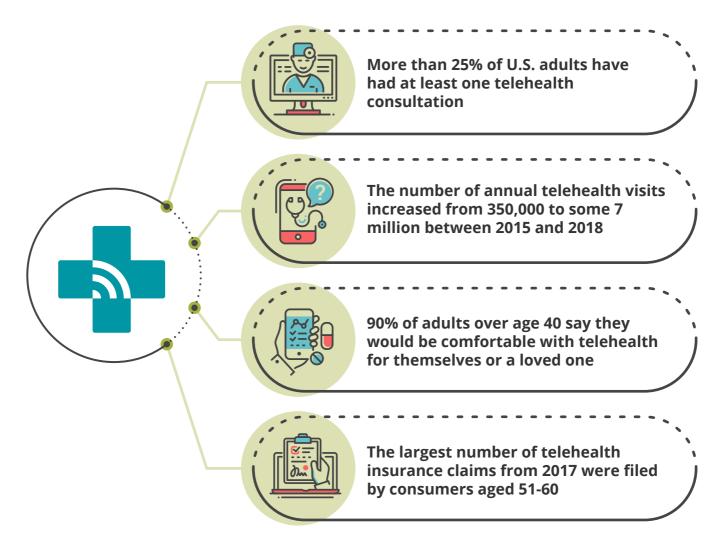


Medicare already covers at least one form of

telemedicine in every state

#### Patients Getting on Board

The more that patients experience telehealth, the more they are getting on board too..Data proves that telehealth is something they want.



#### **Strong Market Growth**

What we now know as modern telehealth was in its infancy just a few years ago. Needless to say the market has exploded since then:



From 2005 through 2014 telehealth's average CAG registered at 52% annually

Average CAG from 2017 through 2023 is expected to be more than 16% The telemedicine industry is expected to exceed \$64 billion in the U.S. by 2025

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# V I S T A

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